

Attorney Docket Number ET98-001

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- a petition to make special;
- a petition for extension of time;
- an executed declaration and power of attorney;
- an executed Assignment, with a request that it be recorded;
- a copy of the Notice To File Missing Parts, Filing Date Granted, mailed 12/8/98;
- a Verified Small Entity Statement;
- an Information Disclosure Statement with copies of cited references, and a discussion of the cited references; and
- a fee calculation and check transmittal letter and a check in the amount of the fees required for the above.

Kindly amend the above-referenced application as follows:

In the Claims:

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1. (Once Amended) An apparatus for processing [iterative,] multivariate negotiations, comprising:
- a network;
 - a multivariate negotiations engine system including storage space and

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negotiations software, the multivariate negotiations engine system being connected to the network;

- -a destination terminal connected to the network, the destination terminal including software for sending and receiving terms along a communications path over the network which flows through the multivariate negotiations engine system;

- -an initiating terminal connected to the network, the initiating terminal including software for sending and receiving terms along a communications path over the network which flows through the multivariate negotiations engine system, during iterative processing the multivariate negotiations engine system recognizing the destination terminal and the initiating terminal as negotiators and designating one of them a deciding entity, such multivariate negotiations engine system further storing in the storage space the terms each terminal proposes, and sending terms to the indicated terminal until a set of terms is agreed upon by the deciding entity.

(Kindly add Claim 2 as follows:)

2. The apparatus of Claim 1, wherein the negotiations software enables iterative bargaining about the terms proposed by individuals at the respective terminals.

(Kindly add Claim 3 as follows:)

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3. The apparatus of Claim 1, wherein the negotiations software includes international processing software which enables proposed terms to be selected from and processed in internationally accepted formats.

(Kindly add Claim 4 as follows)

GA 4. The apparatus of Claim 1, wherein the multivariate negotiations engine system includes sponsorship software which enables the creation of a sponsored community with prescribed rules and procedures for participants.

(Kindly add Claim 5 as follows:)

SLB 5. The apparatus of Claim 1, wherein the multivariate negotiations engine system includes remote website authoring software which enables a participant to create a website remotely, using predefined templates.

(Kindly add Claim 6 as follows:)

6. The apparatus of Claim 1, wherein the multivariate negotiations engine system includes sample quantity ordering software which allows a negotiator to order and

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purchase a sample quantity for evaluation.

(Kindly add Claim 7 as follows:)

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7. The apparatus of Claim 1, wherein the multivariate negotiations engine system includes archival software for recording and retrieving each set of proposed terms from each terminal to minimize the risk that final terms can be repudiated later.

(Kindly add Claim 8 as follows:)

8. The apparatus of Claim 1, wherein the multivariate negotiations engine system includes integrated database software to store and retrieve terms proposed.

(Kindly add Claim 9 as follows:)

9. The apparatus of Claim 1, wherein the negotiations software includes commercial transaction software for enabling commercial transactions over a network.

(Kindly add Claim 10, as follows:)

10. The apparatus of Claim 1, wherein the negotiations software includes non-

commercial transaction software for enabling non-commercial negotiations over a network.

(Kindly add Claim 11, as follows:)

11. The apparatus of Claim 1, wherein the multivariate negotiations engine system is physically located at one or more central sites on a network.

(Kindly add Claim 12 as follows:)

12. The apparatus of Claim 1, wherein a multivariate negotiations engine system is physically located at a sponsor site on a network.

(Kindly add Claim 13 as follows:)

13. The apparatus of Claim 1, wherein a multivariate negotiations engine system is physically located at a participant's site on a network.

(Kindly add Claim 14 as follows:)

14. The apparatus of Claim 1, wherein the network comprises an open public network.

(Kindly add Claim 15 as follows:)

15. The apparatus of Claim 1, wherein the network comprises a private network.

(Kindly add Claim 16 as follows:)

93 16. The apparatus of Claim 1, wherein the network comprises a virtual private network.

(Kindly add Claim 17 as follows:)

17. The apparatus of Claim 1, wherein the network comprises a local area network internal to an entity.

(Kindly add claim 18 as follows:)

18. The apparatus of Claim 1, wherein the software for sending and receiving terms comprises a web browser.

(Kindly add Claim 19 as follows:)

19. The apparatus of Claim 1, wherein each terminal includes multimedia equipment capable of capturing additional content for inclusion in the terms.

(Kindly add Claim 20 as follows)

GA 20. A method for processing multivariate negotiations, comprising the steps of:

- - establishing communications paths over a network;

- - connecting a multivariate negotiations engine system including storage space and negotiations software to the network;

SLB 24 B4 - - connecting a destination terminal to the network, the destination terminal including software for sending and receiving terms along a communications path over the network which flows through the multivariate negotiations engine system;

- - connecting an initiating terminal to the network, the initiating terminal including software for sending and receiving terms along a communications path over the network which flows through the multivariate negotiations engine system, during iterative processing the multivariate negotiations engine system recognizing the destination terminal and the initiating terminal as negotiators and designating one of them a deciding entity, such multivariate negotiations engine

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system further storing in the storage space the terms each terminal proposes, and
sending terms to the indicated terminal until a set of terms is agreed upon by the
deciding entity.

(Kindly add Claim 21 as follows:)

21. The method of Claim 20, wherein the step of including negotiations software
further comprises the step of enabling iterative bargaining about the terms
proposed by individuals at the respective terminals.

(Kindly add Claim 22 as follows:)

22. The method of Claim 20, wherein the step of including negotiations software
further comprises the step of international processing to enables proposed terms to
be selected from and processed in internationally accepted formats.

(Kindly add Claim 23 as follows:)

23. The method of Claim 20, wherein the step of connecting a multivariate
negotiations engine system to the network further comprises the step of enabling
the creation of a sponsored community with prescribed rules and procedures for

participants.

~~(Kindly add Claim 24 as follows:)~~

~~24. The method of Claim 20, wherein the step of connecting a multivariate negotiations engine system to the network further comprises the step of enabling a participant to create a website remotely, using predefined templates.~~

~~(Kindly add Claim 25 as follows:)~~

~~25. The method of Claim 20, wherein the step of connecting the multivariate negotiations engine system to the network further comprises the step of allowing a negotiator to order and purchase a sample quantity for evaluation.~~

~~(Kindly add Claim 26 as follows:)~~

~~26. The method of Claim 20, wherein the step of connecting a multivariate negotiations engine system to the network further comprises the step of enabling the recording and retrieval of each set of proposed terms from each terminal to minimize the risk that final terms can be repudiated later.~~

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(Kindly add Claim 27 as follows:)

27. The method of Claim 20, wherein the step of connecting a multivariate negotiations engine system to the network further comprises the step of including integrated database software to store and retrieve terms proposed.

(Kindly add Claim 28 as follows:)

28. The method of Claim 20, wherein the step of including negotiations software further comprises the step of enabling commercial transactions over a network.

(Kindly add Claim 29, as follows:)

29. The method of Claim 20, wherein the step of including negotiations software further comprises the step of enabling non-commercial negotiations over a network.

(Kindly add Claim 30, as follows:)

30. The method of Claim 20, wherein the step of connecting a multivariate negotiations engine system to a network further comprises the step of physically locating said multivariate negotiations engine system at one or more central cites

on a network.

(Kindly add Claim 31 as follows:)

31. The method of Claim 20, wherein the step of connecting a multivariate negotiations engine system to a network further comprises the step of physically locating said multivariate negotiations engine system at a sponsor site on a network.

(Kindly add Claim 32 as follows:)

32. The method of Claim 20, wherein the step of connecting a multivariate negotiations engine system to a network further comprises the step of physically locating said multivariate negotiations engine system at a participant's site on a network.

(Kindly add Claim 33 as follows:)

33. The method of Claim 20, wherein the step of establishing communications paths over a network further comprises the step of using an open, public network.

(Kindly add Claim 34 as follows:)

34. The method of Claim 20, wherein the step of establishing communications paths over a network further comprises the step of using a private network.

(Kindly add Claim 35 as follows:)

GA 35. The method of Claim 20, wherein the step of establishing communications paths over a network further comprises the step of using a virtual private network.

(Kindly add Claim 36 as follows:)

36. The method of Claim 20, wherein the step of establishing communications paths over a network further comprises the step of using a local area network internal to an entity.

(Kindly add claim 37 as follows:)

37. The method of Claim 20, wherein the step of including software for sending and receiving terms further comprises the step of including a web browser.

(Kindly add Claim 38 as follows:)

38. The method of Claim 20, wherein the step of connecting a terminal to a network further comprises the step of including multimedia equipment capable of capturing additional content for inclusion in the terms.

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6/8/99

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Respectfully Submitted,

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